



2005 SAM AWARDS
*** INDUSTRY ACHIEVEMENT AWARDS ***
BEST SELLING PROJECT
Submission Guidelines

Entry Deadline: FRIDAY, DECEMBER 2, 2005 by 4:00 PM – NO EXCEPTIONS

- MAXIMUM 1 ENTRY PER MEMBER COMPANY -

FEE: All Industry Achievement Awards - \$150.00/entry (+GST)

ELIGIBILITY

- Open to all CRHBA Members in good standing
- Full payment must be enclosed with entry. Please make ONE (1) cheque payable to *Calgary Region Home Builders Association* for each entry deadline - GST must be included. Entries not accompanied by the appropriate fees or submission requirements will be deemed “incomplete” and will be returned to the applicant.
- Acceptable payment methods: Cheque, Visa and Mastercard

CRITERIA

- Sales from any *one* project during the period between *December 1, 2004 and December 1, 2005* and not entered previously
- The project may include permanent fixtures and appliances
- The absorption rate will be a factor in this award, not just possessions within a timeframe
- A 5% deviance (plus or minus) will be accepted to determine the square footage. For example: a 2,000 sq. ft. base size – lower would be 1,905 sq. ft., higher would be 2,100 sq. ft. – *only houses in this range as shown would qualify*
- Multi-Family Classification: condo titled – 3 or more joined homes, villas, town homes
- All entries and judging forms are audited for irregularities and inconsistencies by the accounting firm Rahal, Warren & Chugh

REQUIREMENTS

- ALL entries must be submitted in full on 2005 SAM Awards Entry Forms
- Digital Images: must be at least 300 DPI and submitted on CD Rom or electronically. Acceptable files: JPG, TIF or EPS. Not acceptable files: BMP or GIF.
- Labeling Images/File Names/Materials: must have company name, category and image number (ie. Image 1 of 4)
- Award Show Picture(s): Two (2) images of your choice. Suggested pictures: one (1) image of the overall community or community entrance and one (1) image of staff or management.
- Listing of sales details in electronic format (ie. MS Excel), spreadsheet must include: Firm Sales Date; Sales Amount (\$) – *UNIT & LAND ONLY (GST excluded) – this is the price of the contract upon contract signing, amount should not be the adjusted contract price at closing (upgrades and extras can be included, if they were part of the original contract)*; Square Footage; Purchaser's Name; New Unit Address; and Sales Area
- One (1) electronic copy of the *floor plan of the base model*
- Final surveyor's plot plan may be required for validation by auditors. *Failure to provide copies in the period given will result in an automatic disqualification.*

GRAND SAM QUALIFIER

Not Applicable

Please submit entries to:

2005 SAM AWARDS
c/o Calgary Region Home Builders Association
#100, 7326 – 10th Street NE
Calgary, AB T2E 8W1

For additional information please contact Jennifer Ngo at 403.730.4250.

All entries, images, and supporting documentation become the property of the CRHBA.
Please refer to our Privacy Statement online at www.crhba.com or to receive a copy contact the CRHBA office.



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ENTRY FORM

MEMBER COMPANY: _____

CONTACT NAME: _____ TITLE: _____

EMAIL: _____ FAX: _____

PHONE: _____ MOBILE: _____

PAYMENT METHOD: CHEQUE CHQ. #: _____ VISA MASTERCARD

CARD HOLDER'S NAME: _____

CARD NUMBER: _____ EXPIRY DATE: _____

ENTRY CHECKLIST

- PAYMENT ENTRY FORM SPREADSHEET OF SALES DETAILS
 FLOOR PLAN OF BASE MODEL AWARD SHOW PICTURE

PROJECT DETAILS

COMMUNITY NAME: _____

NUMBER OF PERMITS: _____

MANAGEMENT VERIFICATION

MANAGER'S NAME: _____ EMAIL: _____

SIGNATURE: _____ PHONE: _____